



## **Product Development Specialist - Consultant**

Sproutr Incorporated is looking for an experienced commercial product development to support new product innovation and growth.

Sproutr is a new, first of its kind underwriting and product building firm who exists to accelerate and support insurance-focused companies and Insurtechs in need of “builder” skills. We are subject-matter experts in our respective disciplines and look to use that experience in a more integrated, holistic manner.

At Sproutr, we bring our deep industry expertise to support start-up, early venture, and growth-stage insurance-focused organizations during their build-out phase. We ARE who founders call to create the insurance assets needed to design, incubate, and accelerate their teams’ vision. Above all, we are the insurance practitioners the industry trusts to deliver innovative approaches to products and ideas.

If the “start-up” culture is (or was) appealing to you but you prefer a less frenzied environment, Sproutr offers the best of both cultures. You will be a part of building across different projects at various stages of our clients’ evolution without the pressure of start-up flash. We are insurance veterans who LOVE insurance; looking to clear the path for insurance entrepreneurs.

We are looking for a self-described and motivated insurance nerd who has proven, technical insurance skills wanting to tilt their practical underwriting experience towards the next generation of underwriting in the Insurance/Insurtech space.

The ideal candidate is someone who genuinely wants to advance the insurance industry by applying their experience in new ways. You will be joining a company designed to launch new insurance products/programs.

### **WHAT YOU’LL DO:**

- Use your expertise to author, draft, revise new commercial insurance coverage forms, endorsements, exclusions, notices and content used to educate policyholders
- Perform required research, product discovery, and continual learning to support drafting coverages to support profitability for the clients’ program/product lines
- Ensure the intended underwriting intent is articulated in the policy language
- Work with cross-functional team members to put the pieces together; such as actuary, data modeling, sales, coverage counsel, operational and technical product management / engineering

### **YOUR TRAITS:**

- You know the difference between a short-cut and short-term solution;
- You conduct yourself ethically, always
- You possess the ability to filter out the noise to avoid “analysis paralysis”; you can focus on what matters and move forward
- You have a high standard of what “good” looks like; the deliverable represents you and the company
- You are highly detail-oriented and organized

- You understand how to deploy the insurance tools available to influence profitability – you bring your learnings for others to benefit
- You have experience with multiple lines of business
- Your experience has come from doing, not just watching others
- You don't need prompting to collaborate with internal colleagues and clients
- You are resourceful and can develop solutions creatively
- You are patient, emotionally intelligent, and flexible when life happens around you

## **QUALIFICATIONS - YOU ARE AN EXPERT AT ONE OR MANY OF THESE REQUIREMENTS**

- 10+ years product development, compliance, product management or form authoring experience
- Experience with Commercial Property, Casualty, and/or Specialty lines
- Experience developing admitted and non-admitted regulatory environments
- Tangible results and track-record
- Project management and governance
- Coverage language drafting experience
- Legal, underwriting, program management, (insurance) product development, product management or a business analyst background
- Operational mindset, you know how the pieces fit together
- Proficient in Microsoft Word or other product authoring programs

## **ABOUT SPROUTR**

Sproutr Incorporated exists to help founders, distributors, carriers, venture capital firms realize new insurance opportunities by delivering the tangible insurance assets needed to deliver products and programs thru experienced insurance practitioners with “doer/builder” skills to de-risk incremental innovation.

The founder has successfully led insurance business units and underwriting and product teams for Fortune 500 insurance Companies as well as holding executive positions within unicorn Insurtechs.